# Foundation - Business Administrator (FBA) Onboarding Service



## Description

Provide tailored education, coaching, documentation, and assessments to quickly and effectively onboard a new Foundation Business Administrator (FBA).



#### **Pain Points**

Firms face the following risks when onboarding a new FBA:

- **Delayed productivity** As a complex enterprise application, Foundation requires extensive learning time for an inexperienced FBA, introducing substantial operational risk.
- Operational setbacks Lack of daily oversight can lead to a buildup of unresolved data issues, resulting in lost data or required system rollbacks.
- Operational continuity The complexity in transferring essential knowledge and experience from an outgoing FBA to an incoming FBA creates a risk of losing proprietary techniques and workflows.
- Restricted strategic advancement Ineffective management methods developed by inadequately guided FBAs can hinder strategic advancement.
- Compromised competitive edge An uncultivated transition to a new FBA disrupts strategic initiatives since FBAs play a crucial role in implementing strategies that drive competitive advantage.
- Operational stability Inadequate onboarding may result in new FBA frustration and disengagement, leading to reduced effectiveness or increased turnover costs.



#### **Outcomes/Benefits**

- **BAU** swift return to business as usual following the departure of a key team member; minimizing the negative impact on the firm due to FBA turnover.
- Rapid Proficiency FBA will be able to quickly understand and effectively use the complex Foundation software, reducing the time taken to become proficient.
- **Increased Productivity** by mastering the software, the new FBA can streamline their workflow, thereby boosting productivity and efficiency.
- Cost & Time Savings the quick, expert-led training minimizes the time and resources spent on self-learning or long-term training.
- Enhanced Skills FBA will develop a comprehensive understanding of the software, enhancing their skills and confidence in using the application.
- **Optimized Performance** with thorough comprehension of Foundation, a newly trained FBA can boost team coordination, leading to quicker responses to pitches and proposals.
- **Increased User Engagement** the expert-led training will minimize a FBA's frustration often associated with learning a new, complex system.

### Firm Resources Required

IT Team - Provide access and administrative permissions to firm's Foundation environment and staging environment with data.

